

# CTCI Corporation Investor Conference, 2020

2020.06.30



# Agenda

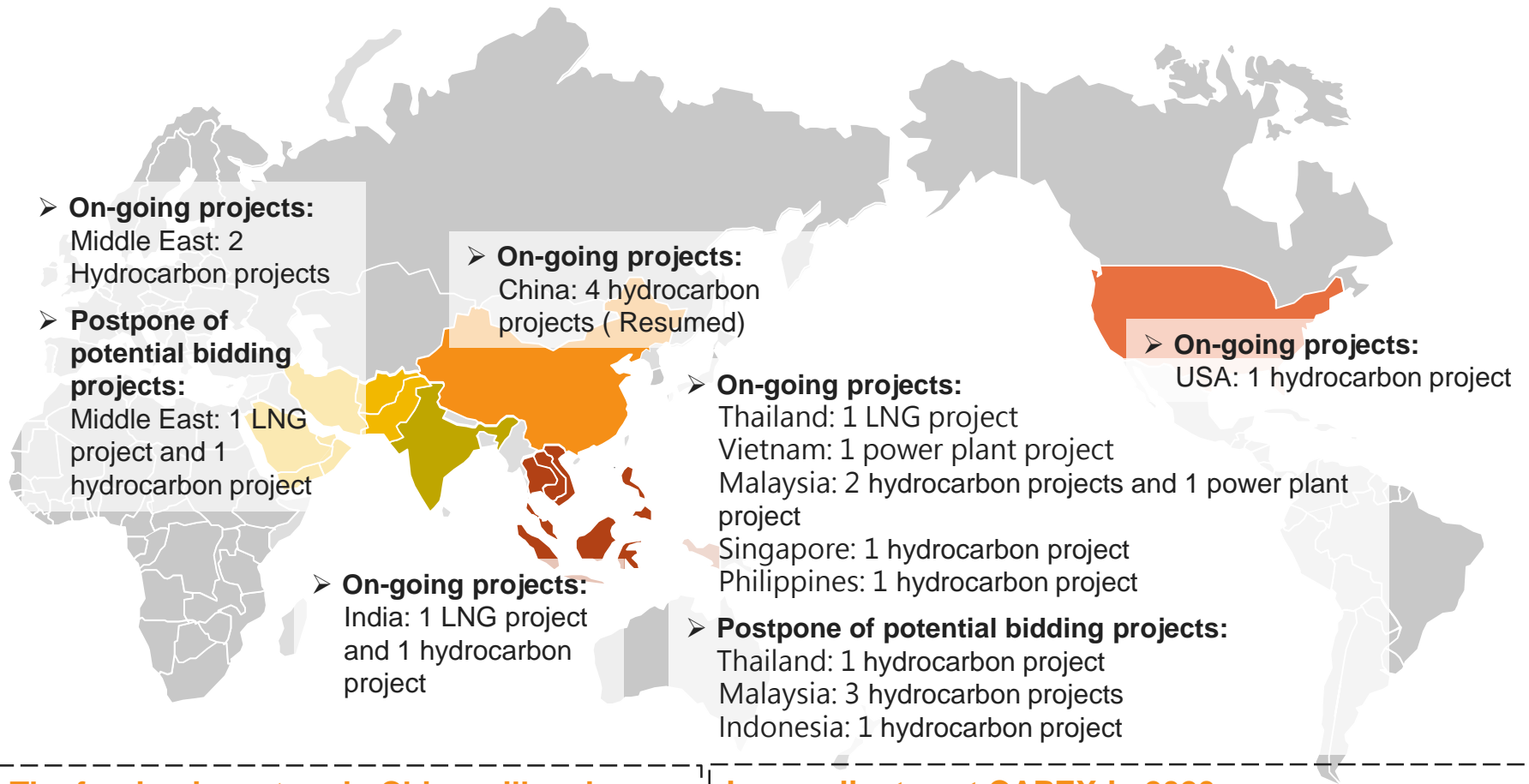
- Covid-19 Impact
- Operation Review
- Business Outlook
- Financial Highlights

# Covid-19 Impact

# Covid-19 Impact

- The global isolation and lockdown policy result in:
  - (A) Decrease of demand and supply, fall of oil price and reduce of investment
  - (B) Pending of on-going projects globally
- China–United States trade war and deglobalization
- The status of CTCI group :
  - (A) Self-health management, self-quarantine and self-isolation according to the government regulation
  - (B) Companies in Taiwan Stay at home for four weeks until May 8<sup>th</sup>
  - (C) Postpone of revenue and gross profit
  - (D) The schedule of projects were postponed due to the isolation and lockdown policy in many countries

# Covid-19 Impact on Projects



## The foreign investors in China will review their investment schedule:

- ✓ ExxonMobil @ Hydrocarbon project in Guangdong
- ✓ BASF @ Hydrocarbon project in Guangdong
- ✓ Shell @ Hydrocarbon project in Guangdong
- ✓ SABIC @ Hydrocarbon project in Fujian
- ✓ Aramco @ Hydrocarbon project in Liaoning
- ✓ LyondellBasell @ Hydrocarbon project in Liaoning

## Large clients cut CAPEX in 2020:

- ✓ ExxonMobil : cut 2020 CAPEX 30% from USD 33 billion to USD 23 billion
- ✓ LyondellBasell : cut 2020 CAPEX 20% from USD 2.4 billion to USD 1.9 billion

# The response to Covid-19

- Protection by force majeure clause
- Compensation by the government bailout subsidy policy
- Enhancement of anti-epidemic measures and risk management
- Strive for the potential opportunities in domestic and overseas market

# Operation Review

# News Releases

## Safety Record

Liwa project Breaks Safety Record of 70 million man-hours without lost time Injuries



## Listed in FTSE TWSE Taiwan Dividend+ Index

CTCI was listed in Taiwan Dividend+ Index Compiled by TWSE & FTSE in June



## Top 5% of the 6th annual Corporate Governance Evaluation

CTCI Corp., CTCI ASI, and ECOVE Celebrate Back-to-Back Victories as Top 5% Performers in the 6th Corporate Governance Evaluation



## Time to Pass On a Legacy and Elect New Successors to Ensure Our Everlasting Growth

To ensure our everlasting growth through leadership transitions, the board of directors have made a decision during CTCI Corporation's board meeting on May 28 to promote CTCI Corporation President Michael Yang to become CTCI Corporation Chairman, and CTCI Corporation Executive Vice President Todd Chen to become President.





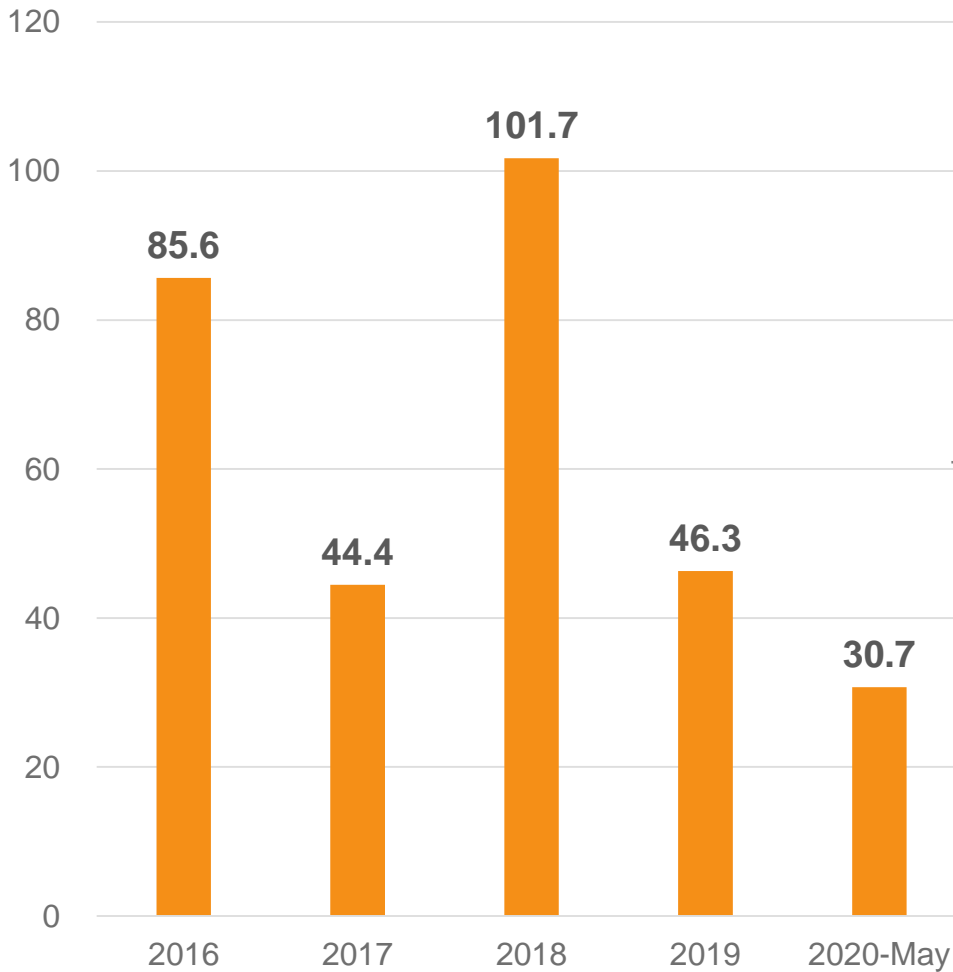
# CommonWealth Magazine's Top 2,000 Enterprises Survey

CTCI Corporation Remains Top Contractor in CommonWealth Magazine's Top 2,000 Enterprises Survey while Many Group Companies Join the List

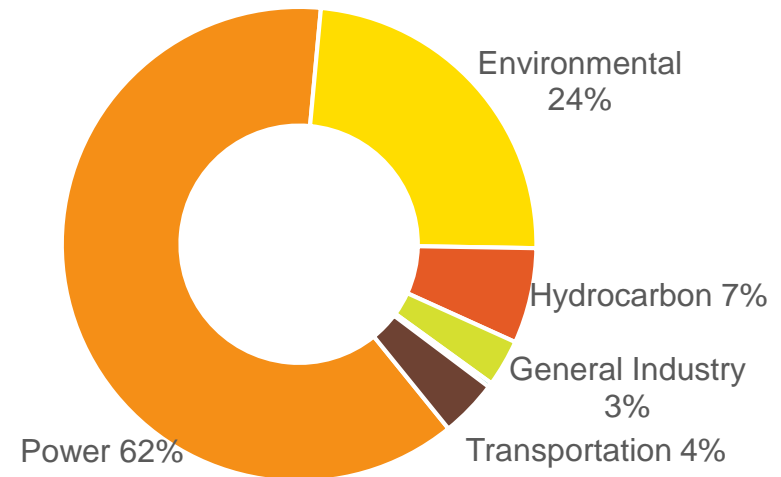
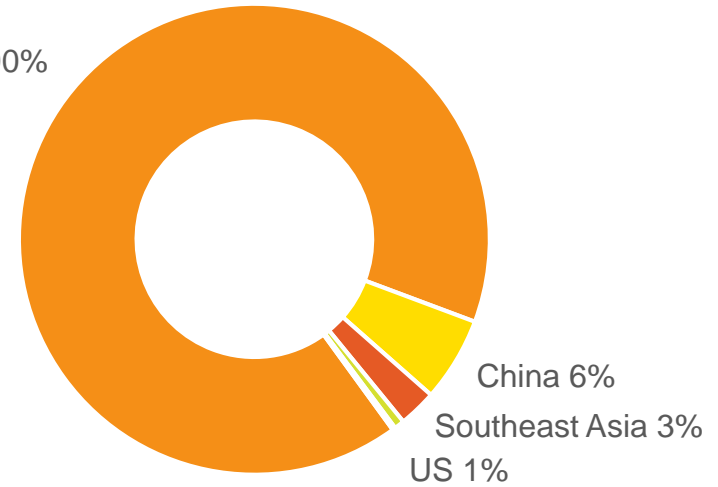
Category	Company	2019 Ranking
<b>Contractor</b>	CTCI Corporation	1
	CTCI Machinery Corporation	37
	CTCI Resources Engineering Inc.	49
	CTCI Smart Engineering Corporation	50
<b>Environmental Service</b>	ECOVE Environment Services Corporation	2
	ECOVE Waste Management Corporation	6
<b>Investment Holding Company</b>	ECOVE Environment Corporation	7
<b>Overall Ranking Among Top 650 Enterprises in Service Sector</b>	CTCI Corporation	30
	ECOVE Environment Corporation	250
	ECOVE Environment Services Corporation	297
	CTCI Machinery Corporation	385
	CTCI Resources Engineering Inc.	544
	CTCI Smart Engineering Corporation	552
	ECOVE Waste Management Corporation	605

# New Contracts and Breakdown

Unit: NT\$, Billion



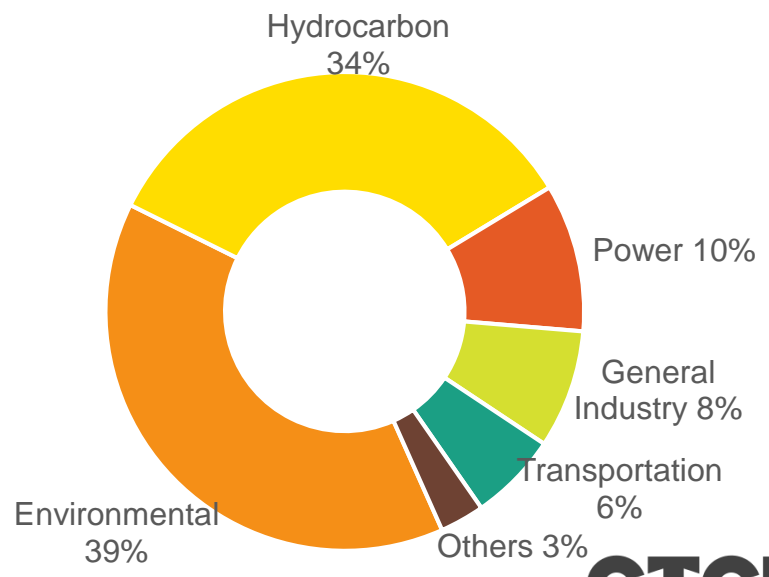
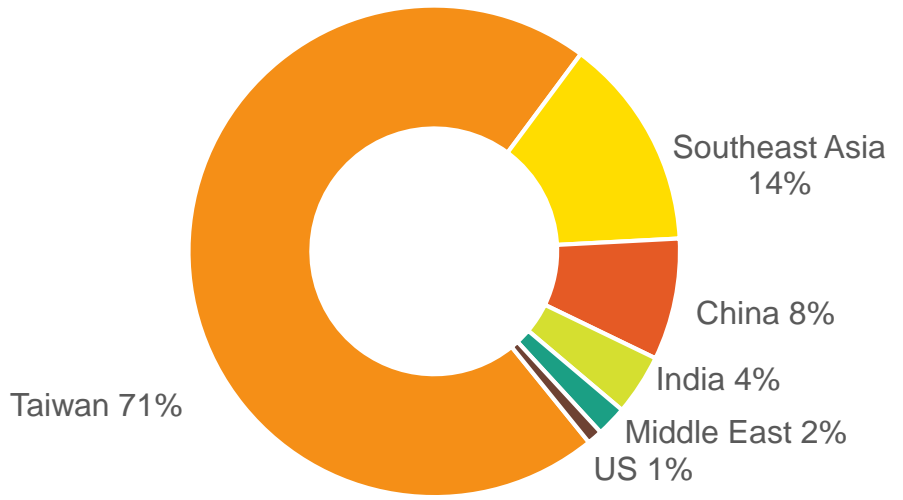
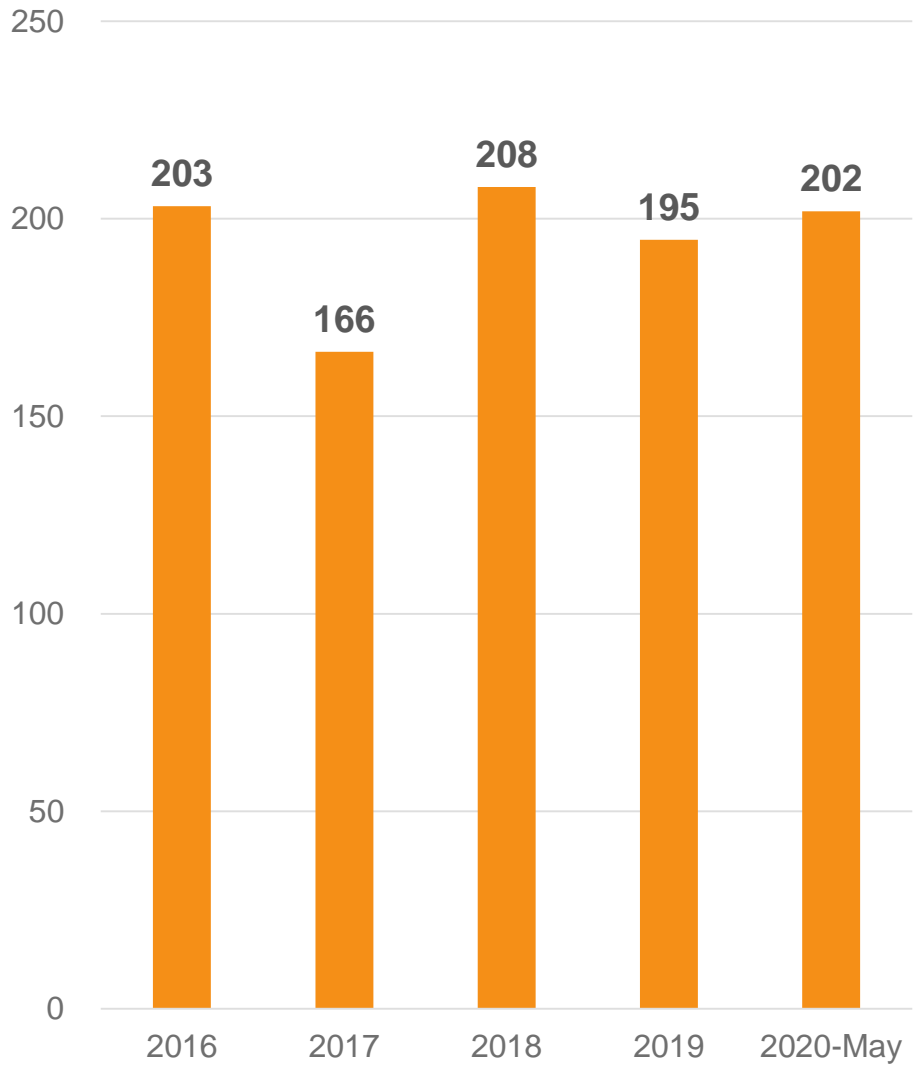
Taiwan 90%



Note: The projects will be signed in near future amounted NT\$23.8 billion

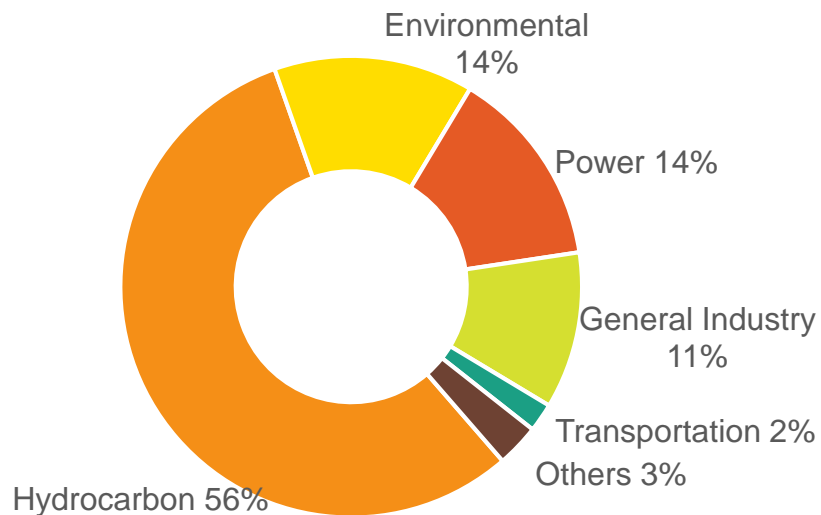
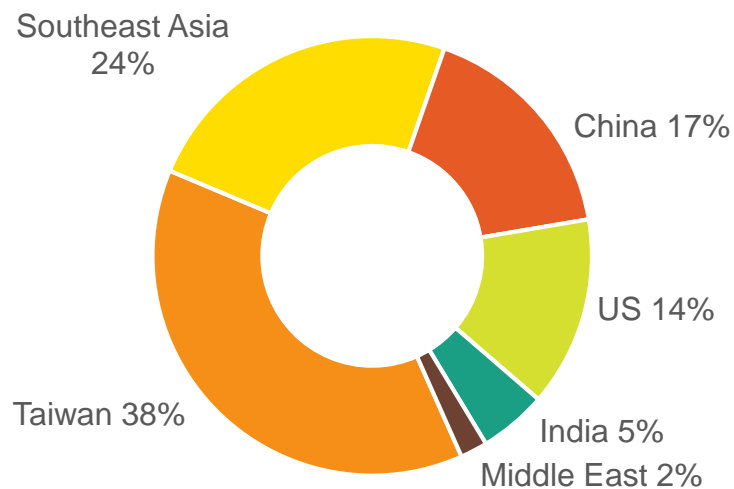
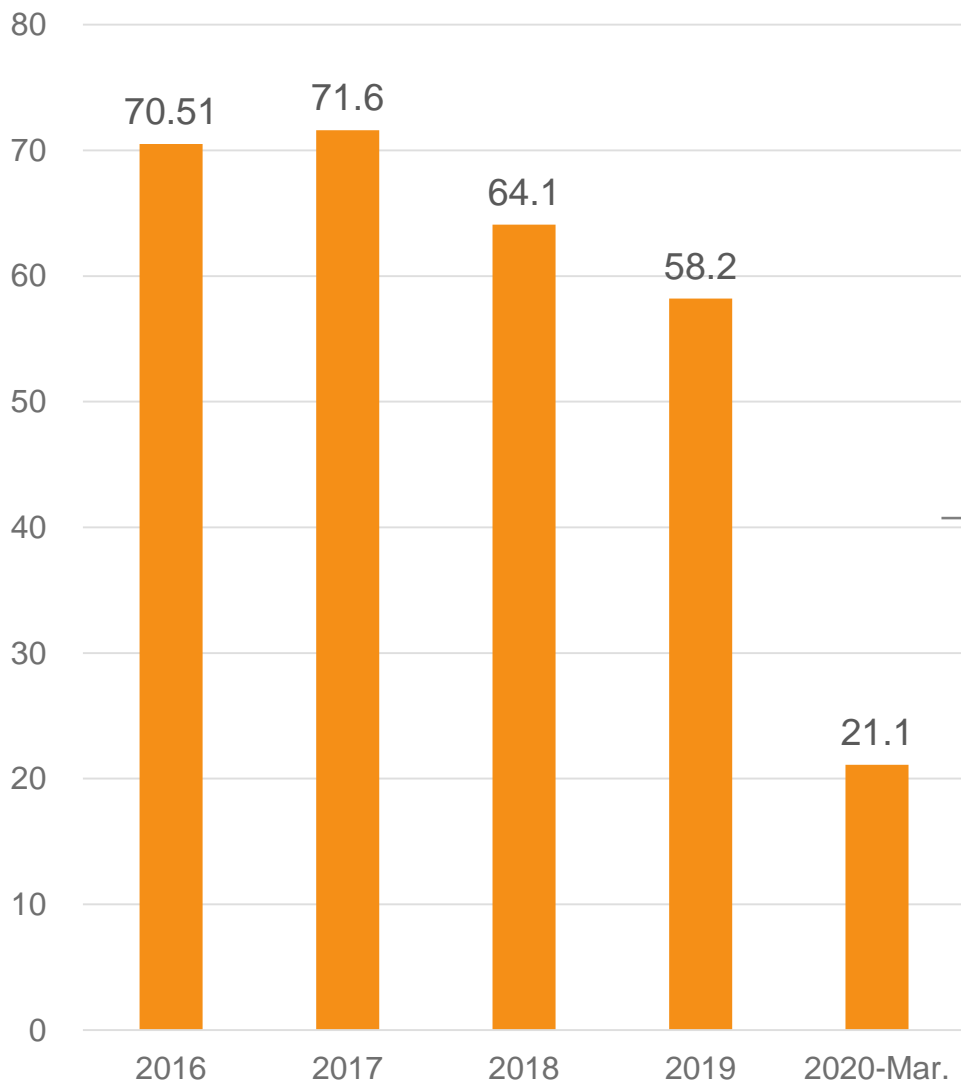
# Backlog and Breakdown

Unit: NT\$, Billion



# Consolidated Sales Revenues and Breakdown

Unit: NT\$, Billion

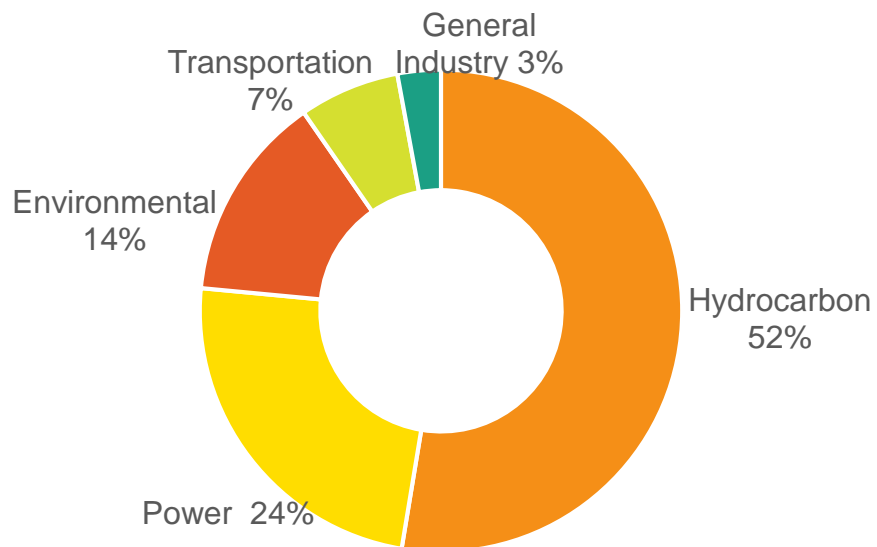


# Business Outlook

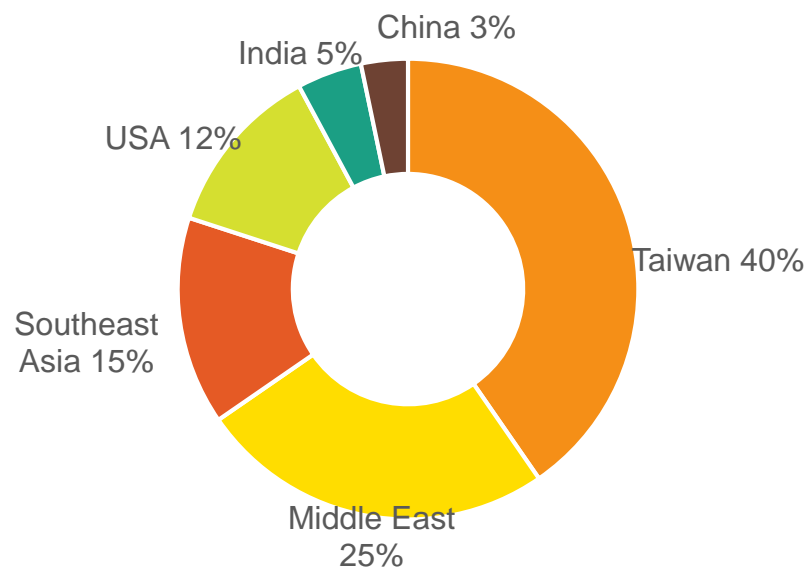
# Potential Bidding Opportunities in next 12 months

Potential Bidding Project Amount : NT\$383.7 billion

By Region



By Business Area



# Financial Highlights

# 2020Q1 Consolidated Income Statement

	Unit: NT\$, Thousand				
	2020/03/31		2019/03/31		YOY
Sales Revenues	11,444,360	100%	13,712,458	100%	-16.5%
Operating costs	(10,455,934)	-91.4%	(12,673,888)	-92.4%	-17.5%
Gross Profit	988,426	8.6%	1,038,570	7.6%	-4.8%
Operating expenses	(411,513)	-3.6%	(434,340)	-3.2%	-5.3%
Operating income	576,913	5.0%	604,230	4.4%	-4.5%
Total non-operating income and expenses	(160,657)	-1.4%	(127,475)	-0.9%	-26.0%
Profit before income tax	416,256	3.6%	476,755	3.5%	-12.7%
Income tax expense	(135,863)	-1.2%	(133,088)	-1.0%	2.1%
Profit for the period	280,393	2.5%	343,667	2.5%	-18.4%
Profit attributable to Owners of the parent	157,116	1.4%	221,473	1.6%	-29.1%
Total basic earnings per share	0.21		0.29		



# 2020Q1 Consolidated Balance Sheet

	Unit: NT\$, Thousand			
	<u>2020/03/31</u>		<u>2019/03/31</u>	
<b>Current assets*</b>	46,898,426	69%	49,620,442	71%
<b>Non-current assets</b>	20,943,948	31%	20,258,183	29%
<b>Total assets</b>	67,842,374	100%	69,878,625	100%
<b>Current liabilities</b>	34,152,866	50%	42,566,166	61%
<b>Non-current liabilities</b>	13,975,751	21%	6,238,041	9%
<b>Total Liabilities</b>	48,128,617	71%	48,804,207	70%
<b>Equity attributable to owners of the parent</b>	16,572,562	24%	17,744,965	25%
<b>Non-controlling interest</b>	3,141,195	5%	3,329,453	5%
<b>Total equity</b>	19,713,757	29%	21,074,418	30%
<b>Total liabilities and equity</b>	67,842,374	100%	69,878,625	100%

\*Cash and cash equivalents: NT\$ 16.9 billion

